## 1513

## **EXAMPLE**

## **Cost Savings Analysis**

	Square						Our Proposal					
Transaction Volume	Volume	Trans	Rate	Per Trans	TOTAL		Volume	Trans	Rate	Per Trans	TOTAL	
Visa Credit	\$16,500.00	550	2.60%	\$0.10	\$484.00		\$16,500.00	550	2.00%	\$0.10	\$385.00	
MasterCard Credit	\$10,500.00	350	2.60%	\$0.10	\$308.00		\$10,500.00	350	2.00%	\$0.10	\$245.00	
Discover Credit	\$750.00	25	2.60%	\$0.10	\$22.00		\$750.00	25	2.00%	\$0.10	\$17.50	
Visa Signature Debit	\$0.00	0	2.60%	\$0.10	\$0.00		\$0.00	0	2.00%	\$0.10	\$0.00	
MasterCard Signature Debit	\$0.00	0	2.60%	\$0.10	\$0.00		\$0.00	0	2.00%	\$0.10	\$0.00	
American Express	\$2,250.00	75	2.60%	\$0.10	\$66.00		\$2,250.00	75	2.00%	\$0.10	\$52.50	
Batch fee		0		\$0.00	\$0.00			0		\$0.00	\$0.00	
Pin Debit Other Item Rate		0		\$0.00	\$0.00		\$0.00	0		\$0.00	\$0.00	
Bankcard Subtotal	\$27,750.00	925			\$814.00		\$27,750.00	925			\$647.50	
Total	\$30,000.00	1,000			\$880.00		\$30,000.00	1,000			\$700.00	
Interchange - Pass-Through Interchange & Downgrades	Fees				\$0.00	_					\$0.00	
PIN Debit Network Fees					\$0.00						\$0.00	
Dues and Assessments	\$27,750.00				\$0.00		\$27,750.00				\$0.00	
AMEX Assessments	\$2,250.00		0.15%		\$0.00		\$2,250.00		0.15%		\$0.00	
Monthly fees	<b>72,250.05</b>		0.2070		\$0.00		42,250.00		0.12070		\$3.50	
Access Fees		0		\$0.0000	\$0.00			0		\$0.0195	\$0.00	
TOTAL		-		7	\$0.00					***************************************	\$3.50	
Gateway Fee & Intercha	nge Optimiz	ation										
Gateway/Reporting				\$0.00	\$0.00	-				\$0.00	\$0.00	
Gateway Authorization fee		-		\$0.00	\$0.00			1,000		\$0.00	\$0.00	
3D Secure - Consumer qualification								-		\$0.00	\$0.00	
3DSecure - Consumer Authentication								0		\$0.00	\$0.00	
CardConnect 3DSecure Optimization					\$0.00						\$0.00	
CardConnect Level II and Level III Opti	mization				\$0.00						\$0.00	
TOTAL					\$0.00						\$0.00	
Total Volume Total Processing Fees Effective Rate Average ticket AMEX Average Ticket					\$30,000.00 \$880.00 2.93% \$30.00 \$30.00						\$30,000.00 \$703.50 2.35%	



Total Monthly Savings - Dollars \$176.50

Total Monthly Savings - Percentage 20%

Annual Reduction in Fees \$2,118.00

3 Year Reduction in Fees \$6,354.00